

Message Text

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ORIGIN OPIC-06

INFO OCT-01 AF-10 ISO-00 EB-07 /024 R

DRAFTED BY OPIC/F: BWTREADWELL
APPROVED BY EB/IFD/ OIA;RJSMITH
EB/IFD/OIA:DHSTEBBING

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R 011958Z JUN 77

FM SECSTATE WASHDC
TO AMEMBASSY DAKAR
DEPT OF COMMERCE

UNCLAS STATE 126083

FROM OPIC, PASS MEPD

E.O. 11652: N/A

TAGS: EFIN

SUBJECT: VISIT TO OPIC OF MINISTER ALEXANDRENNE

REF: DAKAR 3106

PASS TO ECON/COMM. OFFICER WILSON

1. MINISTER ALEXANDRENNE VISITED OPIC DURING AFTERNOON
MAY 23RD ACCOMPANIED BY MESSRS. DIA, GALLENGA, BIRAHIM FALL,
AND E PAPA LOUIS FALL FROM SENEGALESE EMBASSY. MEETING WAS
HELD IN CONFERENCE-LIKE SETTING PRESIDED OVER FIRST BY
RUTHERFORD POATS, ACTING OPIC PRESIDENT AND LATER BY
FORMER AMBASSADOR TO IVORY COAST, ROBERT SMITH, NOW OPIC
VICE PRESIDENT FOR DEVELOPMENT. OTHER SENIOR OFFICIALS OF
OPIC FINANCE AND INSURANCE DEPARTMENTS ALSO WERE PRESENT.
OPIC INVITED A SMALL NUMBER OF REPRESENTATIVES OF PRIVATE
SECTOR AND OTHER GOVERNMENT AGENCIES WHICH HAVE AN INTEREST
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IN SENEGAL. ATTENDEES INCLUDED FULLER CO., MOTOROLA, INC.,
RALPH M. PARSONS CO., PULLMAN SWINDELL (PITTSBURGH), UTAH
INTERNATIONAL INC., AND NATIONAL MARINE FISHERIES SERVICE
(NOAA). ALL PARTICIPANTS WERE INVITED THAT EVENING TO
RECEPTION AT HOME OF AMBASSADOR COULBARY.

. MIN ALEXANDRENNE SPOKE FOR ONE HOUR ON SENEGALESE

CONOMY, MAJOR PROJECTS, AND FREE ZONE. A LIVELY Q AND A
SESSION FOLLOWED WITH MUCH INTEREST EXPRESSED BY BUSINESS-
MEN. OPIC ALSO PRESENTED ITS LATEST EDITION OF TOPICS
HIGH FEATURES DAKAR FREE ZONE. SENEGALESE OFFICIALS INDI-
ATED THAT THEY WERE EXTREMELY PLEASED WITH OPIC'S EFFORTS
O EXPOSE SENEGAL TO THE U.S. BUSINESS COMMUNITY. OPIC
INANCE OFFICER TREADWELL ALSO ASSISTED IN ARRANGING
EETINGS WITH GEORGE NEEDHAM OF MOTOROLA IN CHICAGO (5/27)
ND DR. DONALD RAUSCH OF NL INDUSTRIES AND MICHAEL LYALL OF
CHASE MANHATTAN IN NEW YORK CITY (5/24).

. RE CEMENT PLANT PROJECT: BOB JOHNSON AND JOSEPH ALLEN
F FULLER COMPANY ATTENDED OPIC MEETING AND EMBASSY RECEPTION.
THEY ARE INTENSELY INTERESTED IN DOING THE CEMENT
PLANT PROJECT. MINISTER ALEXANDRENNE SAID A NEW FEASIBILITY
STUDY WAS BEING CONDUCTED BY A GERMAN COMPANY (KLOCKNER INA)
ND WOULD BE READY AT THE END OF JUNE. THE MINISTER PRO-
POSED FULLER A COPY. REQUEST THAT ECONOFF FOLLOW UP WITH
MINISTRY AND ENSURE THAT FULLER COMPANY AND OTHER INTERESTED
U.S. COMPANIES GET FIRST OPPORTUNITY TO LOOK AT THE STUDY.
FULLER ASKS THAT STUDY BE SENT DIRECTLY TO BOB JOHNSON OR
THROUGH ITS LOCAL AGENT EUROP-CONTINENT. FULLER NOW WILLING
TO TAKE EQUITY IN PROJECT. LYAL OF CHASE IS WORKING ON
FINANCING AND SEEKING OTHER OUTSIDE INVESTORS. THERE IS
STILL SOME CONFUSION AS TO WHETHER ALEXANDRENNE IS TALK-
ING ABOUT A PROJECT FOR CEMENT PLANT DIFFERENT FROM THAT OF
ELY FALL AND KEBE GROUP. ROLE OF OPIC WILL PROBABLY BE
LIMITED TO INSURANCE AND NOT FINANCE. HABIB

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INDUSTRIAL DEVELOPMENT, MINISTERIAL VISITS
Control Number: n/a
Copy: SINGLE
Sent Date: 01-Jun-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977STATE126083
Document Source: CORE
Document Unique ID: 00
Drafter: BWTREADWELL
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770196-0018
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t197706101/aaaadkup.tel
Line Count: 89
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e7db0773-c288-dd11-92da-001cc4696bcc
Office: ORIGIN OPIC
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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Review Content Flags:
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TAGS: EFIN, OVIP, OPIC, (ALEXANDRENNE, LOUIS)
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